

To give as many Africans as we can access to clean, inclusive and affordable electricity via the production and distribution of energy from solar, hydroelectric and hybrid sources



“ **AXIAN Energy** innovates to make clean, sustainable and accessible energy solutions for all, contributing to the continent's inclusion and energy transition.

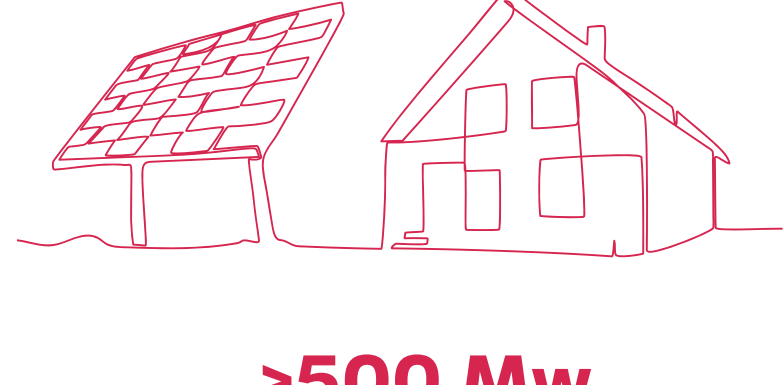
Our mission is to facilitate access to clean, sustainable and accessible energy solutions for all.

Benjamin Memmi
CEO, AXIAN Energy

AXIAN Energy in a nutshell



USD 500M
revenues in 2022



>500 Mw
renewable projects in advanced pipeline

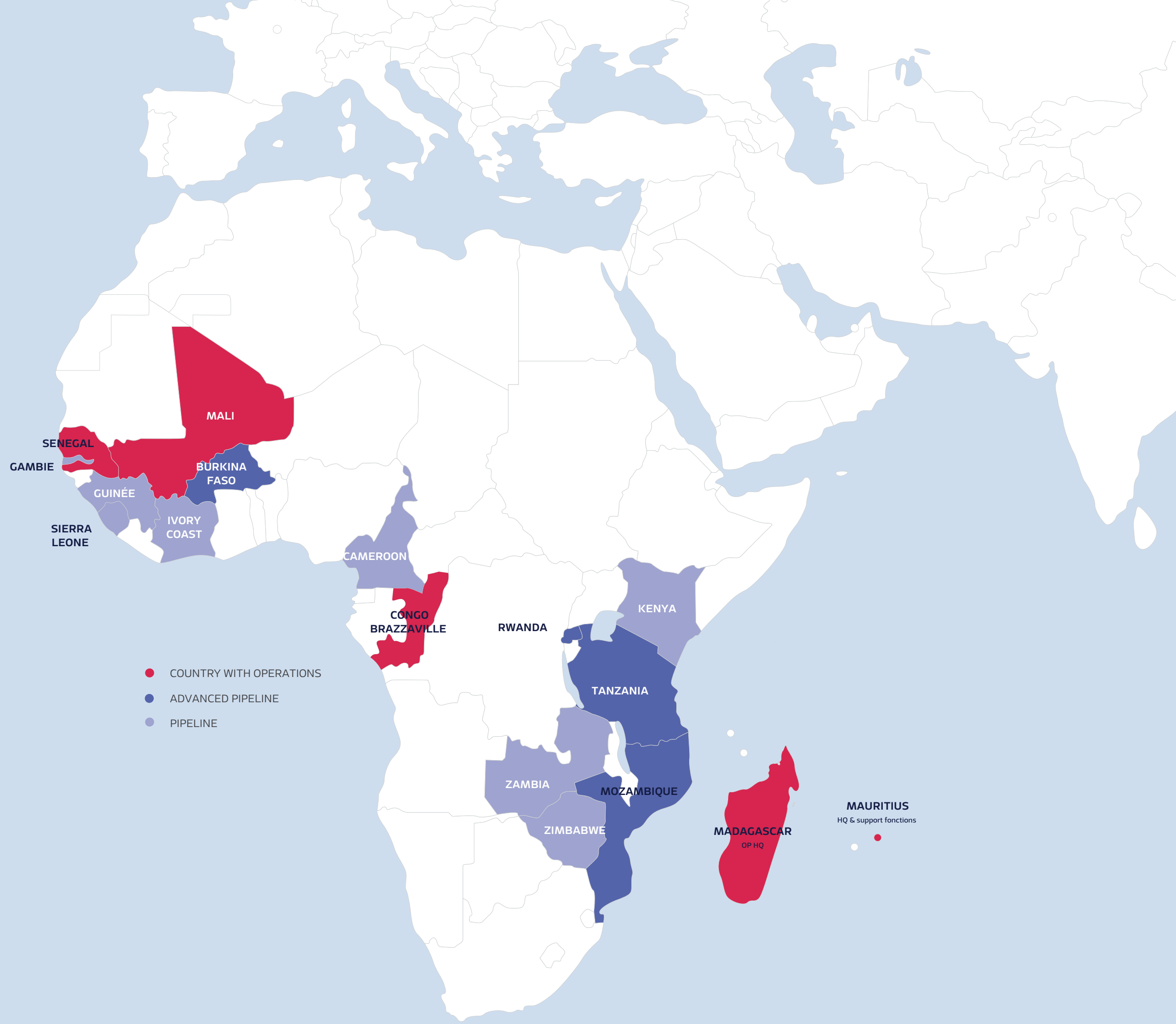


USD 70M
EBITDA in 2022



1st
B-CORP certified company in Madagascar

OUR PRESENCE



AXIAN BUSINESS ACTIVITIES

AXIAN Energy regroups 6 subsidiaries

Renewable Energies

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Energy Transition

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[See more](#)

AXIAN Energy positive impact

A strong commitment to a sustainable development

EMPOWERING LOCAL PEOPLE

Sustainability improving living conditions for vulnerable populations in project-developed regions.



EMBRACING A NET-ZERO POLICY

Support clients in enhancing project configurations involving the utilization of technological advancements to achieve carbon neutrally.

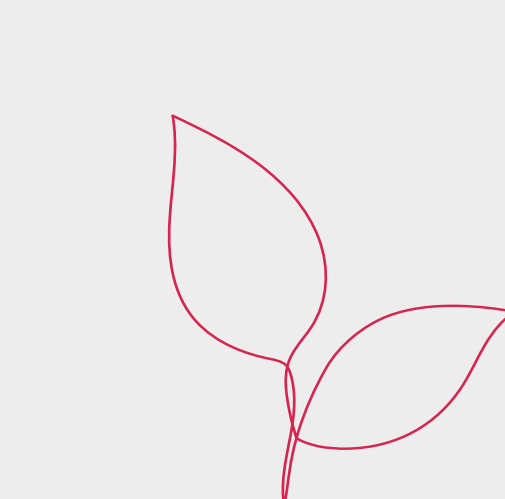
- Improve technology efficiency (BESS & PV efficiency)
- Explore solutions like hydrogen (Wartsila, our partner, currently operates generators with 25% hydrogen injection, targeting 100% by 2025)



200 PEOPLE
Agriculture training for 200 people near Ambatolampy Power Plant



2, 000 TREES
planted in the SAVA region



+ 700, 000 SEEDLINGS
planted with 5 years of monitoring


UN Sustainable Development Goals

Action:

- Accelerating energy transition in Africa by developing renewables solutions.
- Development of a climate strategy considering industry best practices to limit change aligned with the SBTi framework.
- Compliance with IFC/IEHS standards regarding environmental, social, health security and biodiversity aspects.

Achievement:

- 34, 000 metric tons of CO2 emissions avoided
- First solar energy producer in Madagascar



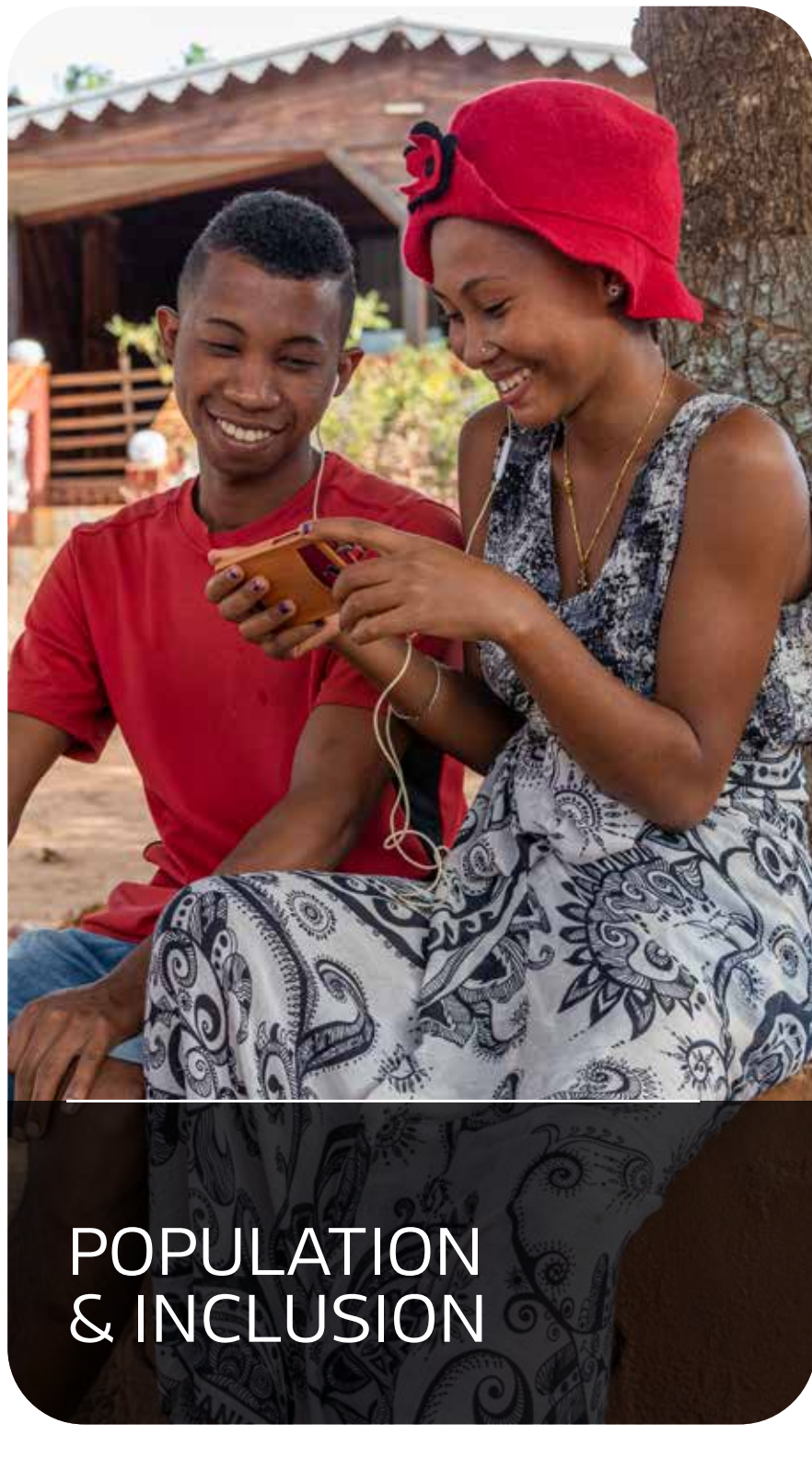
ENVIRONMENT & CLIMATE



INNOVATION & INVESTMENT



**ENTRE-
PRENEURSHIP & SKILLS**



POPULATION & INCLUSION

AXIAN Energy leadership team

A team of highly qualified professionals with extensive experience in Africa and in the development of energy projects



Benjamin Memmi
Chief Executive Officer

[Biography](#)



Romial Noussi
Chief Operating Officer

[Biography](#)



Laurent Roineau
Chief Technology Officer

[Biography](#)



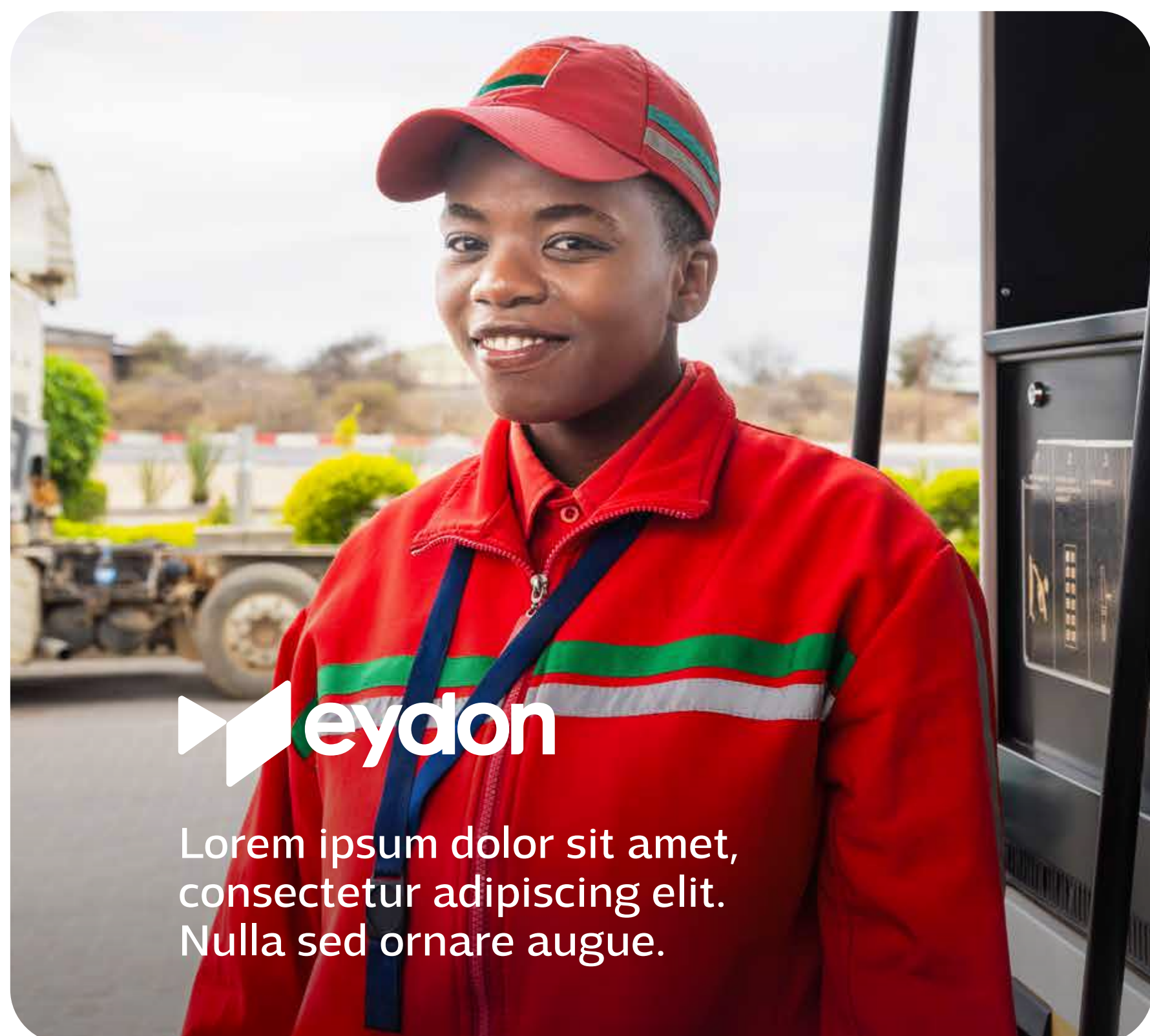
Anne-Claire Gremeaux
Chief Legal Officer

[Biography](#)

ENERGY TRANSITION

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OUR BRANDS



The Energy transition starts now

The energy transition is the core of our business strategies.

We want to become a significant actor in the region's renewable-energy market.

Share of renewable energy in AXIAN Group's energy consumption:



2018
5% Renewable Energy



2021
65% Renewable Energy



2030
100% Renewable Energy

Jovena, the leader of fuel distribution

Dominating the Oil & Gas Landscape in Madagascar

THE LEADING NETWORK

From an initial acquisition of 50 stations to Solima in 2004 to an impressive growth, reaching 120 service stations in 2023 equivalent to 40% of market

THE MASTER OF LOGISTICS

THE INVESTOR IN COST-EFFICIENT & RELIABLE ENERGY

THE PREFERRED PARTNER OF THE MALAGASY INDUSTRIAL SECTOR

RENEWABLE ENERGY

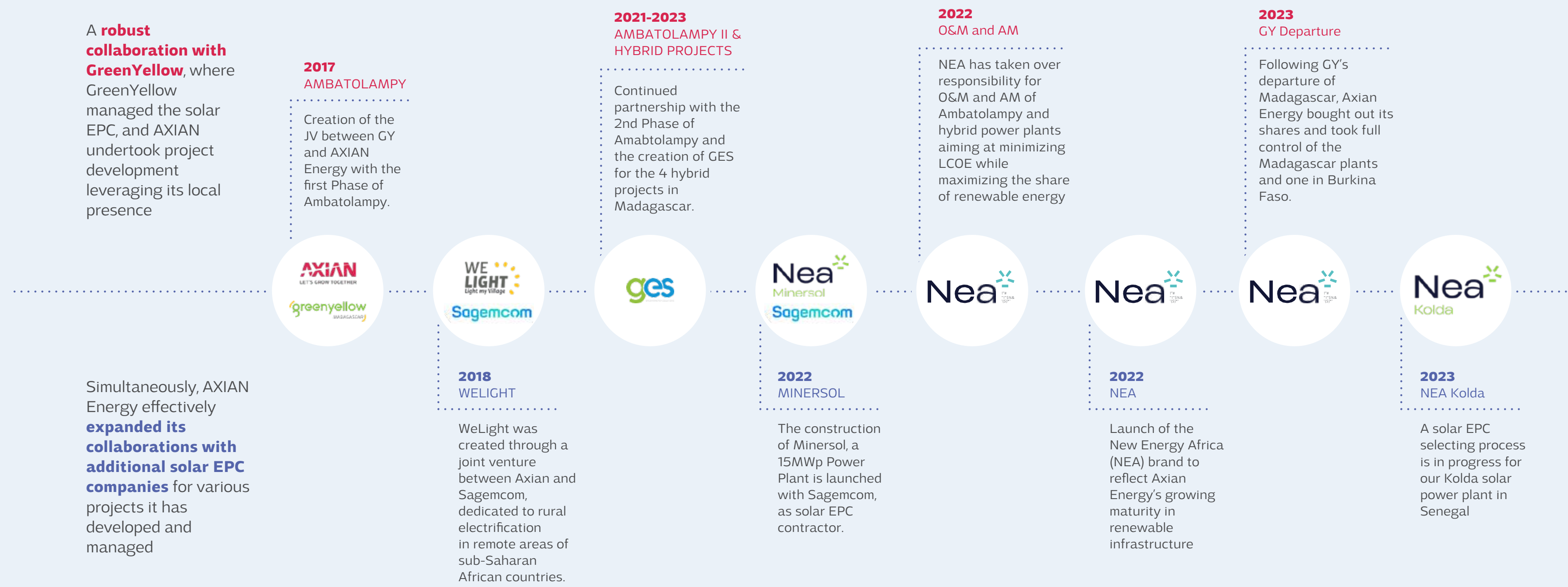
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OUR BRANDS



Our rise in solar infrastructures

A transition to **renewable energies** through partnerships



Our track-record in large renewable infrastructure

From Madagascar to Africa



➔ 130 MW

Of projects in operations and construction

- Ambatolampy | 40MW + 5MWh DEVELOPPER & IPP**
Development of a 40MWp solar power plant + 5MWh of BESS for the national operator in Madagascar
- Sava/Menabe | 14 MW DEVELOPPER & IPP**
Development of 4 hybrid power plants (solar - electric) of 14MW in total in Madagascar
- Minersol | 15 MW DEVELOPPER & IPP**
Development of a 15MW solar power plant for over 20 companies in Senegal
- Kolda | 60 MW + 72 MWh DEVELOPPER & IPP**
Development of a 30MW solar power plant + 30MWh of storage in Senegal (commissioning in 2024)
- WeLight MICRO-GRIDS**
Electrification of 180 villages in Madagascar and 5 villages in Mali through micro-grids

➔ 275 MW

Of advanced pipeline

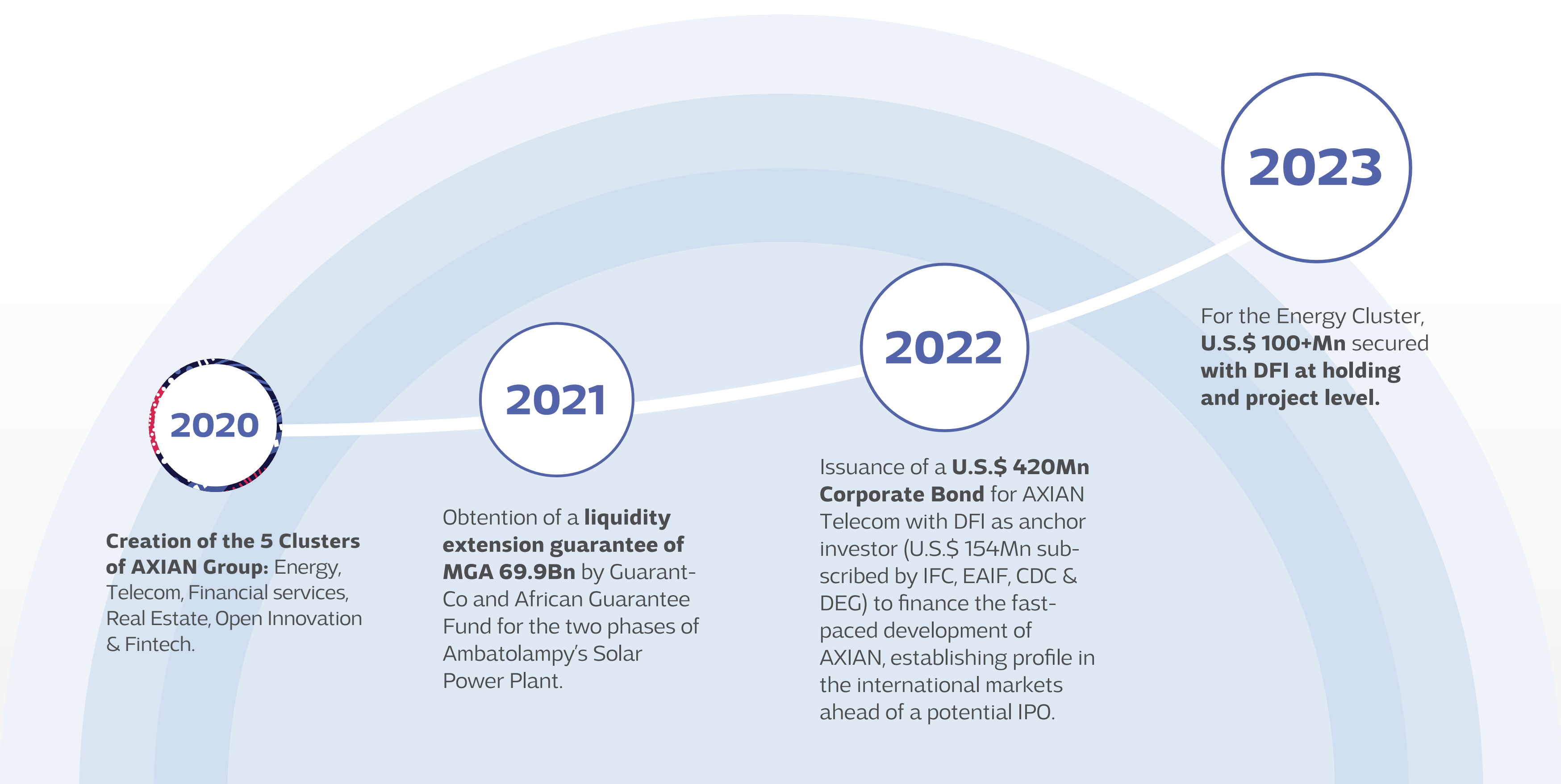
- Macia | 25 MW DEVELOPPER & IPP**
Development of a 25MW solar power plant for the national operator in Mozambique
- Lindi & Mara | 10 MW DEVELOPPER & IPP**
Development of 2 PV plants of 5MW each, for the national operator in Tanzania, also serving as a pilot for EACs in the country
- Volobe | 120 MW DEVELOPPER & IPP**
Development of a 120MW hydroelectric power plant in Madagascar
- Imboulou | 120 MW DEVELOPPER & IPP**
Rehabilitation and modernization of a 120MW hydroelectric plant in the Republic of the Congo

Our robust alliance With global financial Partners

Fast growth through lasting relationships.

Since its establishment, AXIAN Group have built **privileged long-term relationships** with several DFIs including FMO, EAIF, IFC, Proparco, among others.

In alignment with its commitment to sustainable development, Axian Energy adheres to **IFC standards** for all its projects. This strategic approach ensures the highest quality in our projects and positions us for partnerships with key financial partners xx rapid growth in the dynamic African market.

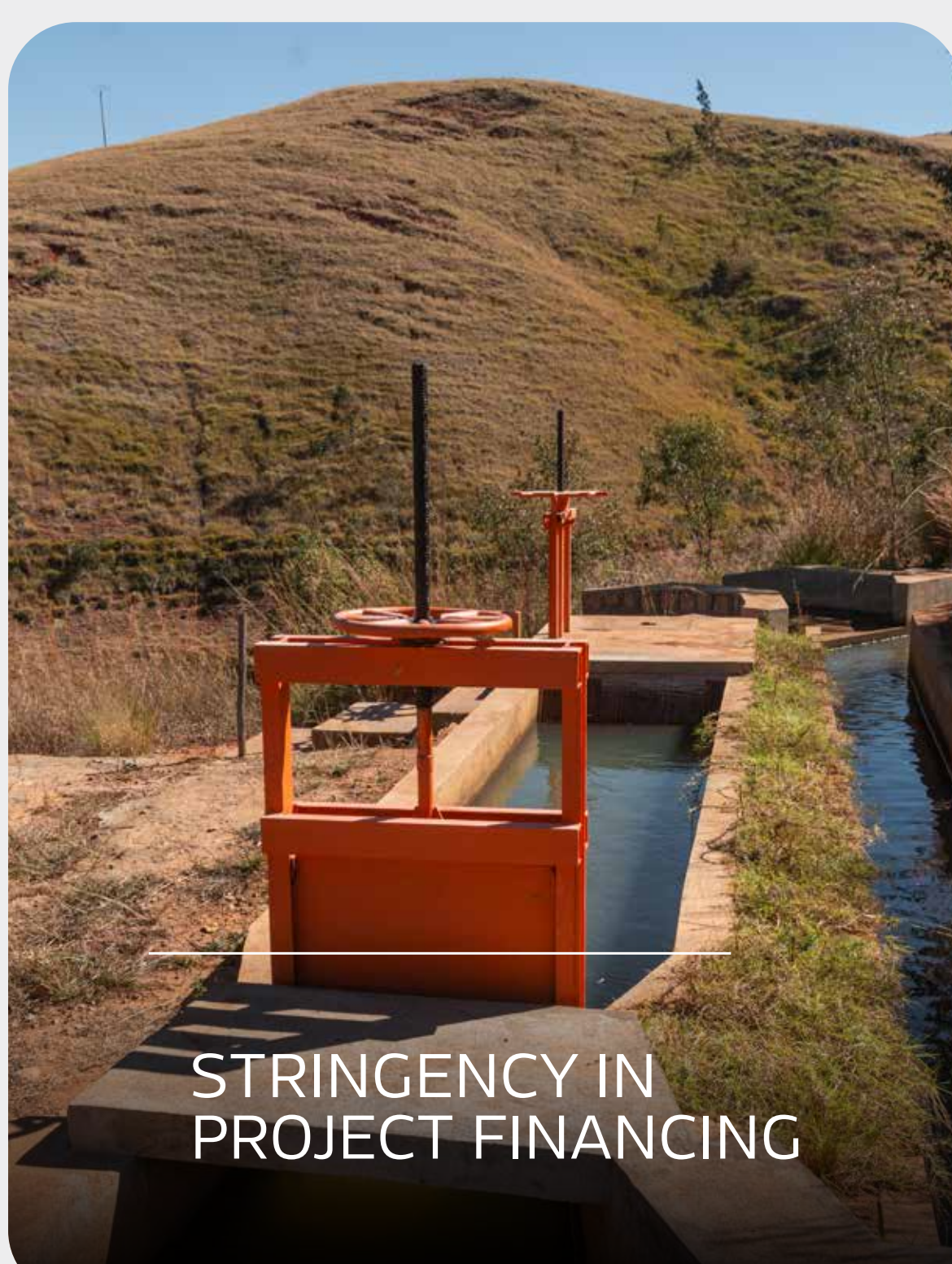


AGILITY IN PROJECT FINANCING

Capability for equity pre-financing and subsequent debt refinancing:

- An agile approach ensuring construction progresses without delays
- A strategy successfully employed for AXIAN Energy's Minersol project: 100% equity injection to initially finance the project, followed by securing EUR 14.5M from BOA in Senegal to project refinancing

BOA



STRINGENCY IN PROJECT FINANCING



BUILDING TRUST IN PROJECT FINANCING

